BUSINESS PULSE DIRECTORY

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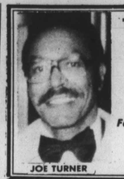
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CAREER CORNER

Nursing
NURSE PRACTITIONER RESEARCHER
The Pediatric Immunology Program of the School of Medicine at the Univ. of MD at Baltimore has an exciting opportunity available for a PNP or FNP to join our multi-disciplinary Pediatric AIDS Program. This position involves primary care and clinical research. Please call John Johnson, M.D. at 328-8220 for further information and submit resume to: John K. Dent, Jr., Employment Representative, Office of Personnel, University of Maryland at Baltimore, 737 W. Lombard St., Balto., MD 21201.

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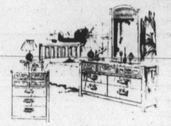
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Each plate is crafted on a true ivory glaze of fine porcelain with a 24-karat gold band. The plate makes a stunning conversation piece — a springboard for many enlightening discussions about our Afro-American heritage.

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For Information Call: (301) 385-2614
Write To: Pace-Setters Series
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BUSINESS SERVICES
TITLE: TELECOMMUNICATIONS MANAGER
SALARY: Commensurate with qualifications and experience
RESPONSIBILITIES: Responsible for the administration of the University's telecommunications system which includes direct supervision of the telephone operations staff; management of the billing process; coordination of telephone service requests; preparation and monitor of telecommunications budget; serve as liaison with vendors and regulatory agencies; provide continuous review and analysis of telecommunications system. Responsible for coordination of office equipment service and repairs and informations center, work closely with Administrative Computer Center.
QUALIFICATIONS: Bachelor's degree preferred. Five years of full-time employment in any combination of the following areas required: Telecommunications, public personnel administration, program planning or administrative supervision. Must have working knowledge of networks to include ISDN, ethernet, broad band and FDDI topologies. Must possess effective written and oral communication skills. **Send a letter of interest, resume, and three (3) letters of reference by Friday, April 28, 1989.**
CONTACT:
Mrs. Armada W. Grant
Director of Personnel
Morgan State University
Coldspring Lane and Hillen Road
Baltimore, MD 21239

PUBLIC SAFETY
TITLE: DIRECTOR OF PUBLIC SAFETY
SALARY: Commensurate with qualifications and experience
RESPONSIBILITIES: Directs the public safety program on campus and supervises the campus police department. Develops and implements policies, procedures and programs to insure the safety and protection of students, university personnel, visitors to the campus and campus property. Prepares and administers the department budget. Position to be filled by July 1, 1989.
QUALIFICATIONS: Applicant must possess a Bachelor's Degree from an accredited college or university, preferably in Criminology, Criminal Justice or Law Enforcement with five (5) years experience in police or security work. Military experience would be an asset. Supervisory experience and strong oral and written skills are necessary. Must qualify for certification by the Maryland State Police Training Commission. **Send a letter of interest, resume, and three (3) letters of reference by Friday, April 28, 1989.**
CONTACT:
Mrs. Armada W. Grant
Director of Personnel
Morgan State University
Coldspring Ln. & Hillen Rd.
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Music: Band and Chorus — Upper School *
Dance — Middle and Upper School
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Counselor/Assistant Dean — Upper School *
* These positions are likely to include responsibilities for coaching of some kind.
Please send letter and resume to:
Hugh Burgess, Associate Headmaster
McDonogh School
McDonogh, Maryland 21117-0380
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CAREER CORNER

PROGRAM ADMINISTRATOR I (ADDICTIONS)
Full-time unclassified pos. avail. w/the State of Maryland, Juvenile Services Agency. Pos. will develop, implement, evaluate and coordinate all substance abuse program activities, treatment services and prevention activities in the Juvenile Services Agency; and will be responsible for quality assurance and for program compliance w/certification requirements. This pos. req. a task-oriented self-starter w/good writing and program development skills and knowledge of substance abuse policy and treatment issues. Master's degree in related discipline pref.
QUALIFICATIONS: Bachelor's degree in nursing, social work, psychology, education, counselling or related field and 6 yrs. professional exp. in health services, including 3 yrs. professional exp. in the field of substance abuse, 2 yrs. of which must have been at managerial or supervisory level. Salary $27,834 to $36,560. Please contact Charles Wilkinson at 301/333-6172 for additional information.
EOE

FINANCE DIRECTOR
City of Baltimore seeking experienced executive with significant urban government Financial Management background. The Director plans, coordinates and directs the financial activities of the government while managing the following functions: budget and management research, accounting operations, treasury management, purchasing, management information systems and payroll and disbursements. Candidates should have financing background and experience at a policy making level with specific responsibility for the operating and capital budget, financial forecasting, and accounting. Requirements: B.S. degree in Finance, Accounting or Economics from an accredited college or university, 7 years of experience in financial management including directing at least two of the above functions. Salary: $85,300 to $98,900, 750 employees with an annual operating budget of $24,000,000. Apply before May 15, 1989 at:
Civil Service Commission
111 North Calvert Street
Baltimore, Maryland 21202
Attn: J. Hoskins
EOE M/F

BUYER I/II
Howard County Government is accepting applications for a Buyer I/II to develop new and revise existing specifications for supplies and services; locate a variety of supplies/services and ascertain most efficient method for purchasing; examine and analyze bids and assist in bid openings; maintain liaison with vendors and sales representatives; and provide technical assistance to agencies on purchasing regulations and policies. Requires: The equivalent of an AA in business or public administration and one year of purchasing experience. Must possess considerable knowledge of public purchasing procedures and ability to establish and maintain effective work relationships with users, bidders and vendors. Salary range: $21,491 to $31,118/yr. plus excellent benefits package.
Howard County applications must be received or postmarked by 4/21/89. Contact:
HOWARD COUNTY PERSONNEL
3430 COURT HOUSE DRIVE
ELLICOTT CITY, MARYLAND 21043
(301) 992-2035
DEAF TELETYPE ONLY (301) 992-2323

ENGINEER
DIRECTOR, INSPECTIONS LICENSES AND PERMITS
Salary: $45,023-$59,097
Howard County Government is searching for a highly motivated individual to manage our expanding Inspections, Licenses, and Permits Department. This individual will have administrative responsibility for the enforcement of building, electrical, plumbing, sediment control codes and all permit and licensing procedures. The position will also have management responsibility for budget development, staffing and program administration.
This is an appointed position requiring a bachelor's degree in engineering or public administration and eight years of administrative and management experience, which shall include supervisory experience preferably in code enforcement. Resumes are to be submitted to the Howard County Division of Personnel by April 21, 1989. Position includes attractive fringe benefit package.
HOWARD COUNTY PERSONNEL
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(301) 992-2035
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PROFESSIONAL EMPLOYMENT AND CAREER TRAINING OPPORTUNITIES

SPEECH PATHOLOGIST
Southwestern Virginia Training Center in Hillsville, Virginia seeks qualified applicants for the position of Speech Pathologist who would be serving mentally retarded residents on a residential living unit. Conducts programs to correct or lessen the effects of speech and language deficits and enhance the total communication abilities of the residents. Certificate of Clinical competence or a statement of equivalence issued by the American Speech-Language-Hearing Association and current licensure by the State of Virginia required. Excellent State benefits. Salary Range: $21,666.00 to $29,595.00 (Negotiable). Submit resume or completed Virginia State application form to Human Resource Manager, Southwestern Virginia Training Center, Route 1, Box 415, Hillsville, Virginia 24343 by 5:00 p.m. on April 21, 1989.
EEO/AA

ADMISSIONS RECRUITER
FROSTBURG STATE UNIVERSITY
Entry level contractual, without benefits, position. Requires extensive travel and intensive personal contact with prospective students, parents, counselors and alumni, both on/off campus. BA degree, strong written and oral communication skills and strong interpersonal skills required. Computer literacy desirable. Send letter of interest, resume and the names, addresses and telephone numbers of three references (for contact), not later than April 30, 1989, to: Mr. C. Douglas Schmidt, Director of Personnel Services, Frostburg State University, Frostburg, MD 21532.
AA/EOE

DIRECTOR
BALTIMORE CITY DEPARTMENT OF SOCIAL SERVICES
$65,000+
(Unclassified)
Strong administrator with demonstrated leadership and management abilities needed to serve as Director of the Baltimore City Department of Social Services, an agency of 2500 employees, responsible for providing public assistance payments, child support services and a variety of social services to the residents of Baltimore City.
Applicants must have at least 10 years experience in managing human services or similar programs. At least five years should be at a top management level. Master's degree in administration, business, human services or similar graduate degree required.
Please send resume by May 15 to:
Charles C. Hooper, Jr.
Director, Division of Personnel
Department of Human Resources
311 W. Saratoga Street
Baltimore, Maryland 21201

SCHOOL LIBRARIAN/MEDIA SPECIALIST
Positions for September at all levels, elementary, middle school and high school. Suburban system seeking candidates with creativity and enthusiasm. Salary Range: $26,720-$57,078. CT Media Specialist Certification. Send resume and credentials to:
Westport Public Schools
Personnel Office
P.O. Box 312
Westport, CT 06880

DIRECTOR
Baltimore Chesapeake Bay Outward Bound Program
The Baltimore Chesapeake Bay Outward Bound Program is a unique, joint venture between the Hurricane Island Outward Bound School and the Parks and People Foundation of Baltimore. With established government and private sector support, the program is a leader in providing innovative Outward Bound programming to Maryland public schools, private schools, colleges, business, government agencies and especially urban youth.
Responsibilities: Provide leadership to up to twenty full and part-time staff; maintain safety and quality of all programs; implement the strategic long range plan; develop/manage annual operational budget of approximately $500,000; develop and implement annual marketing plan.
Qualifications: Experience in outdoor education required. Proven management experience in administering educational or social programs of comparable size and complexity. Excellent writing and communication skills. Bachelor's degree required, advanced degree or equivalent training preferred.
Appointment: Salary range — mid-30's to mid-40's plus full benefits. Desired start date: June 1, 1989.
Applications: Send letter of application and curriculum vitae by April 21, 1989 to:
George P. Armstrong
Vice President
Hurricane Island Outward Bound School
4921 Windsor Mill Road
Baltimore, MD 21207

LECTURER OF SOCIOLOGY OF SOCIAL WELFARE
MARY WASHINGTON COLLEGE
The Department of Sociology and Anthropology is seeking applicants to teach one course in the Sociology of Social Welfare during the Fall 1989 semester. Possession of a Ph.D. in Sociology or Social Work and teaching experience is preferred; however, outstanding applicants with an M.A. in Sociology or an MSW will be considered. Mary Washington College is a small liberal arts school committed to teaching undergraduates located midway between Richmond and Washington, D.C. Send application letter, vita and three letters of reference to Bill Hanson, Chairperson, Department of Sociology/Anthropology, Mary Washington College, Fredericksburg, Virginia 22401 by April 24, 1989.
AA/EEO

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NURSE PRACTITIONER RESEARCHER
The Pediatric Immunology Program of the School of Medicine at the University of Maryland at Baltimore has an exciting opportunity available for a PNP or FNP to join our multi-disciplinary Pediatric AIDS Program. This position involves primary care and clinical research. Please call John Johnson, M.D., at 328-8220 for further information and submit resume to: John K. Dent, Jr., Employment Representative, Office of Personnel, University of Maryland at Baltimore, 737 West Lombard Street, Baltimore, MD 21201.
EO/AAE

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For further information on Employment Opportunities at our Hospital, please contact the Human Resources Department, Anne Arundel General Hospital and Medical Center, Franklin & Cathedral Streets, Annapolis, MD 21401,(301) 267-1367.
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VICE PRINCIPAL MIDDLE SCHOOL
Commitment to middle school concept and use of technology. July 1st pos. in Suburban 400 student school. Salary range $58,000 to $67,000. Administrative experience and certification. Deadline May 13. Send resume/credentials to Personnel Office, Westport Public Schools, P.O. Box 312, Westport, Connecticut 06880.

FACULTY POSITION IN MARINE REMOTE SENSING
Tenure track faculty position to start anytime after September 1, 1989. Includes teaching and research at the graduate level. Ph.D. in physical science or engineering with a strong background in hydrologic optics and/or coastal remote sensing required. Contact: Dr. Stephen C. Dexter, College of Marine Studies, University of Delaware, Lewes, DE 19958. Closing date: July 1, 1989. The University of Delaware is an Affirmative Action/Equal Opportunity Employer.